



RICHARD FILLMORE

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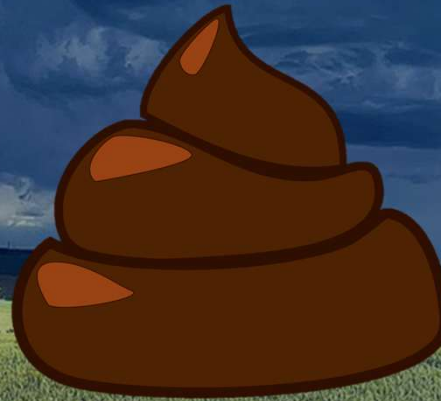
E: richard.fillmore@mcgregor.com



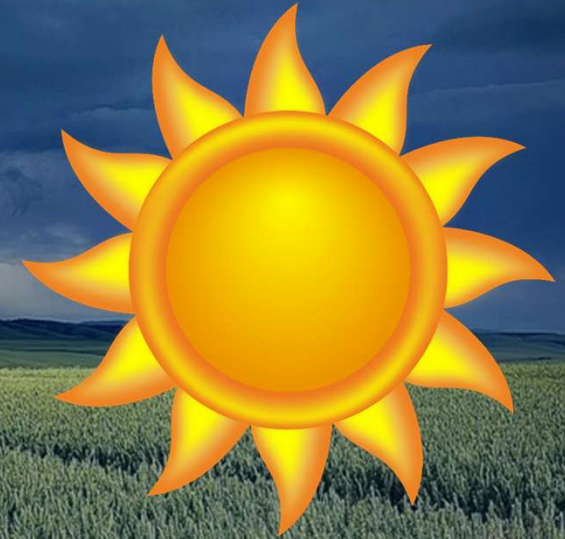
YIELD =



+



+



Water

Capture = 75-85%
Convert = Very Good

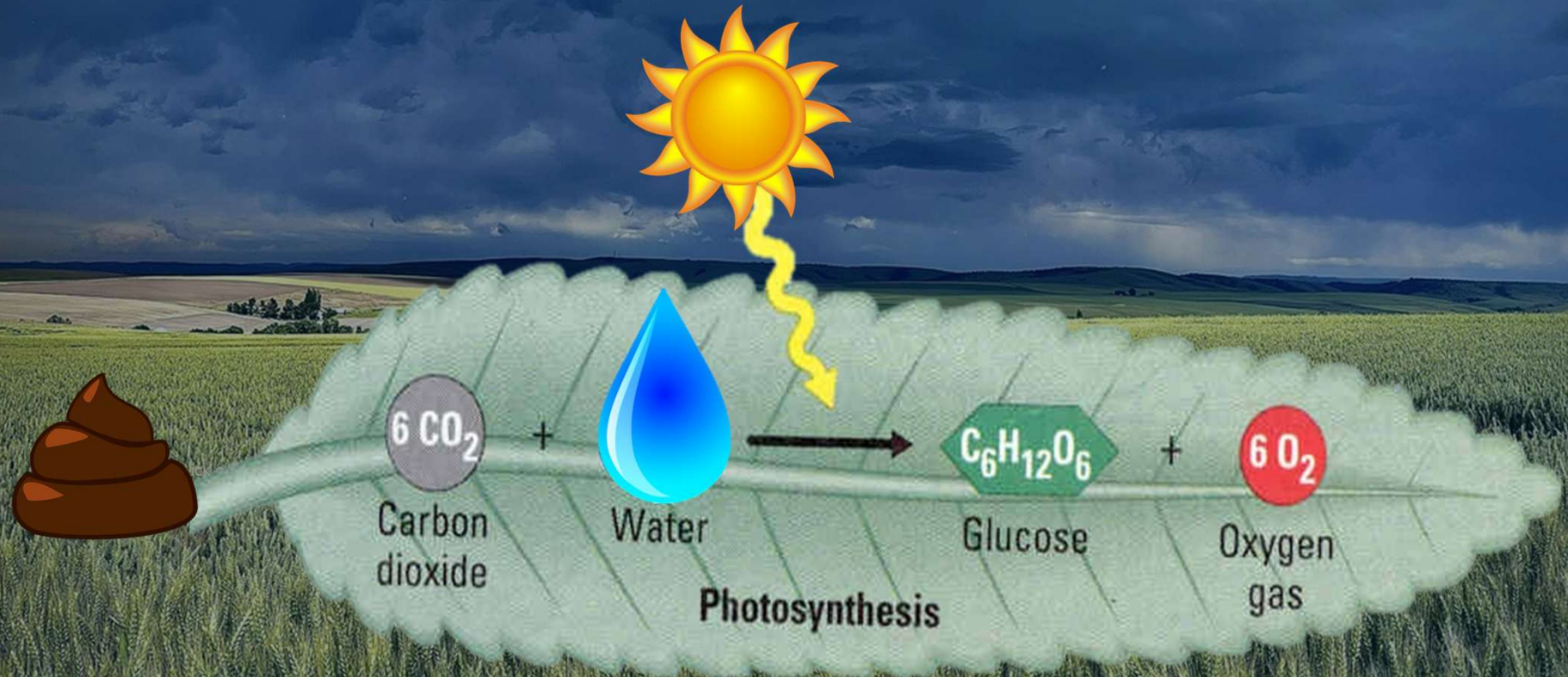
Minerals

Capture = 30-60%
Convert = Poor

Solar

Capture = 40-50%
Convert = Poor

YIELD =



What are a Your Crop's Yield Components?

Plants / Area

Beans / Pod

Fill / Pod

START.
FEED.
FINISH.



START.

Uniform Stand Establishment

As FAST as possible

Without succumbing to

Environmental Stresses
Or Diseases and Pests

START.



Genetics

Seeding Rate & Date

Pre-Emerge Herbicides

Access to Phosphorus

Access to Zinc

Seed Treatments



Seed Treatment Blends:
Protect—Then Defend

Fungicide



Underground Yield Robbers

Insecticide

Fungicide

Essential elements for
germination...
at exactly the right time.

Insecticide

Fungicide

Nutritional

Helping the plant
help itself

Insecticide

Fungicide

Nutritional

Biological

Seed Treatment Blends:

Protect: Against Biotic Stresses

Then Defend: Against Abiotic Stresses

Insecticide

Fungicide

Nutritional

Biological

Essential elements for
germination...
at exactly the right time.

Insecticide

Fungicide

Nutritional

Biological

Seed-Applied Nutrition: Early Physiology + Regional Deficiencies

- Seed reserves are limited.
- Seed nutrition reflects region.
- Micronutrient uptake windows are narrow.
- Early access beats total pounds.
- Remove bottlenecks; don't replace fertility.



Tissue Test Trends

(350 PNW Locations, Winter Wheat, 3 years)

Nutrient	Very High (20)	High (75)	Medium (75)	Low (75)	Very Low (15)
P	0.44	0.44	0.40	0.34	0.37
K	3.9	3.5	3.3	2.8	2.5
S*	0.38	0.38	0.37	0.35	0.38
N	0.43	0.30	0.25	0.22	0.11
Ca	0.54	0.54	0.52	0.53	0.70
Mg	0.16	0.16	0.17	0.18	0.22
B	3.4	3.1	3.1	3.2	3.3
Zn	21	19	17	15	18
Cu	5.3	5.6	5.7	6.1	6.6
Mn	170	149	148	140	152
Fe	236	219	227	244	282

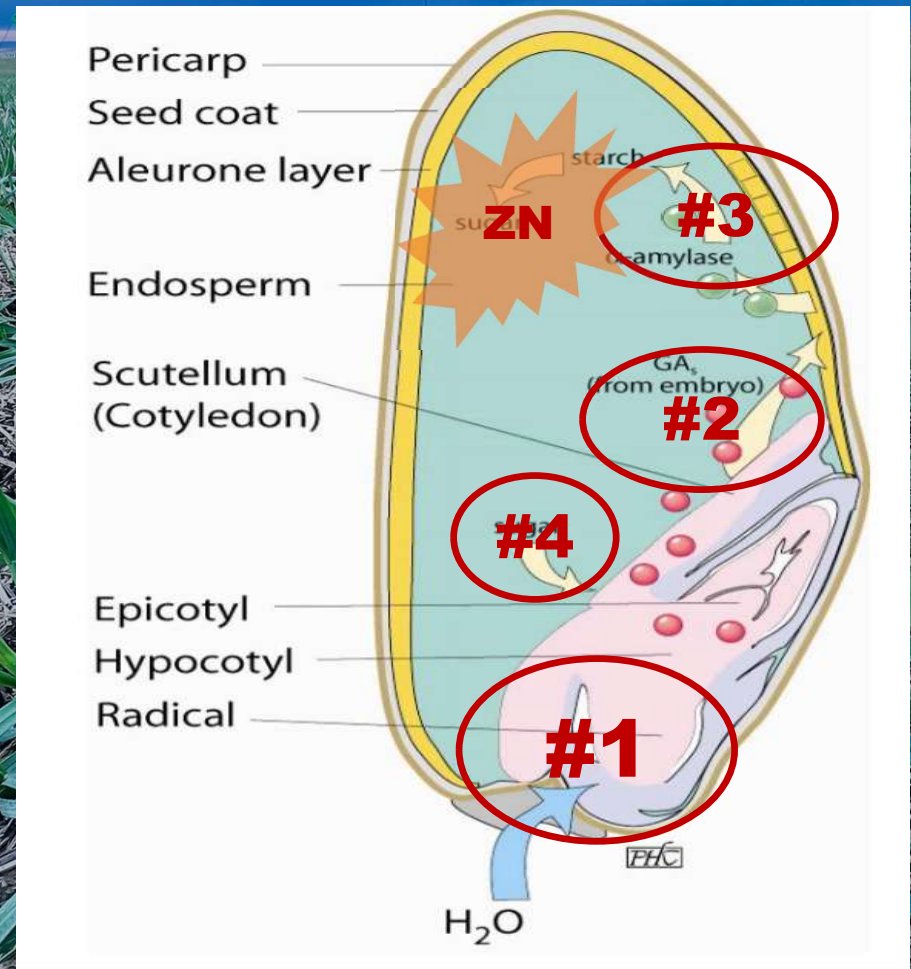
“Zinc deficiencies are widespread in most our growing regions”

(University of Idaho Extension publication CIS 1088, "Essential Plant Micronutrients: Zinc in Idaho")

Excessive Optimal Responsive Deficient

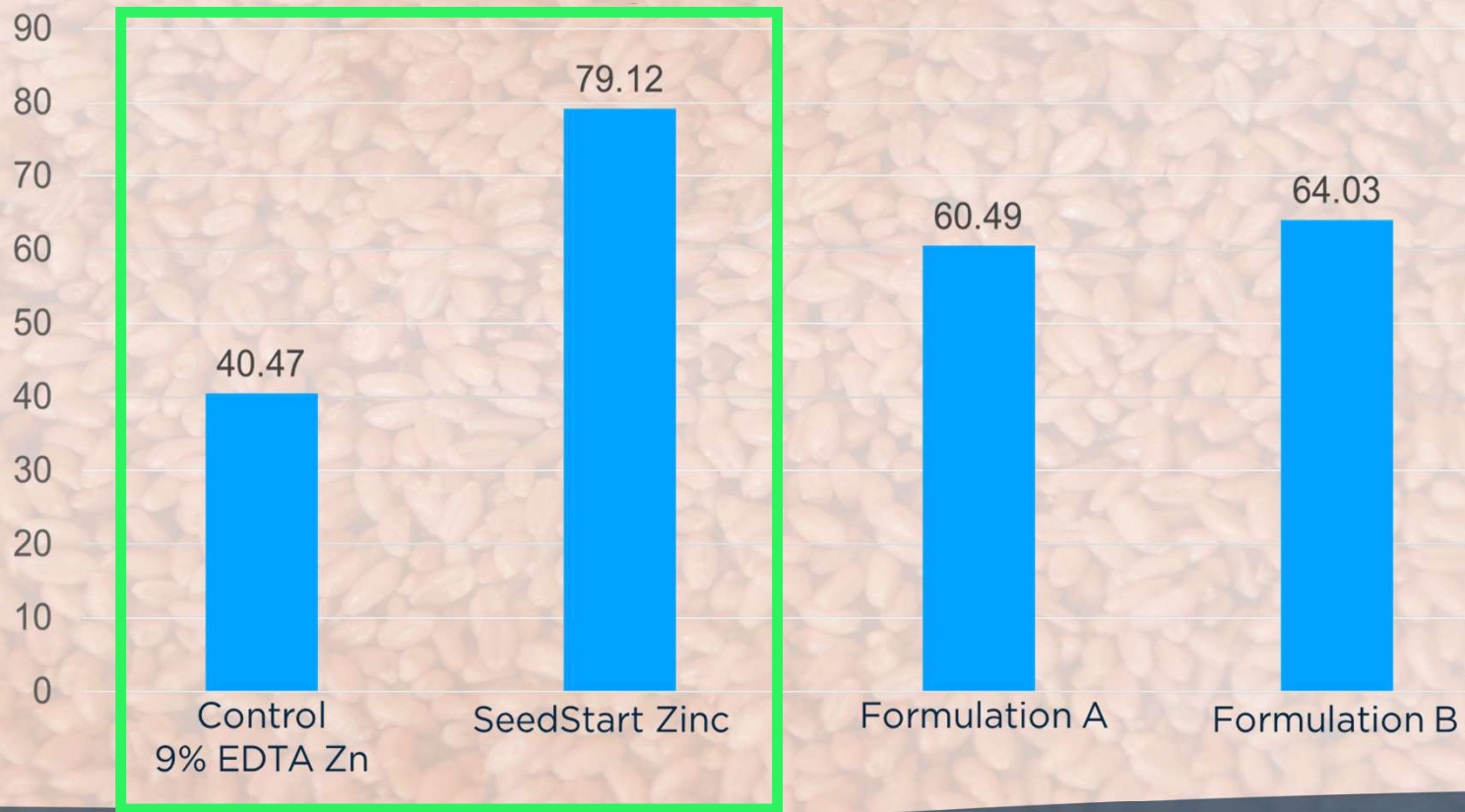
What is Zinc's Role in Seed Germination

1. Imbibition starts metabolism.
2. GA → α -amylase mobilizes reserves.
3. P supplies ATP to run it.
4. Zn enables growth signals (auxin) and functional metabolism/transport—faster, more uniform emergence



Zinc Availability in Leaves

Samples taken 14 Days After Emergence





Base Check

SEEDSTART
ZINC

M **McGREGOR**

Spring Wheat Seed Treatment Trial | Colfax, WA
SWS Tekoa planted 4/15/23 @ 900K mil seed/acre | photo taken 14 DAP

Base Check

SEEDSTART
ZINC

M **McGREGOR**

Spring Malting Barley Seed Treatment Trial | Jerome, ID
Voyager planted 4/17/2024 @ 1.1 mil seed/acre | photo taken 14 DAP

Nutrients in Pinto Beans | Jerome, ID

Seed-Applied Treatments in Dry Beans | Jerome, ID

Dry Bean 'Rattler' | Planted 5/20/2025

Seed-Applied Treatment (All treatments seed applied, rates given in oz/cwt) (Treatments contain 1.0 oz Treat-Safe)	Yield ^ (#/a)	Test Wgt (#/bu)	Stand Count (6/11/25)	Stand Count, (6/18/25)	
0.28 oz Startup T-Mtyl + 0.16 oz Startup Mefen + 1.60 oz StartUP IMIDA + 0.085 oz Rancona 3.8 + 1.53 oz NIMAXXA	3881	a	62.6	93.4	93.8
LSV Vibrance FP CB + 1.5 SeedStart Hera	3775	a	63.4	89.9	86.6
0.28 oz Startup T-Mtyl + 0.16 oz Startup Mefen + 1.60 oz StartUP IMIDA + 0.085 oz Rancona 3.8	3757	a	61.9	93.9	93.9
LSV Vibrance FP CB + 1.0 SeedStart Root ² + 0.5 SeedStart Hera	3704	a	62.3	92.9	95.9
LSV Vibrance FP CB + 0.30 oz Equento*	3699	a	60.2	97.5	88.5
LSV Vibrance FP CB + 2.0 SeedStart Root ²	3690	a	62.6	89.9	89.1
0.28 oz Startup T-Mtyl + 0.16 oz Startup Mefen + 1.60 oz StartUP IMIDA + 1.60 oz Rancona V 100	3323	b	61.6	94.6	96.4
LSV Vibrance FP CB (BASE) 1.28 Cruiser + 0.16 Vibrance + 0.16 Apron XL + 0.08 Maxim + 0.051 Rancona	3270	b	60.9	86.8	86.6
*Equento is not currently registered with the U.S EPA and is not listed for sale	Avg	3637	62.0	92.3	91.3
	CV	6.5%	2.3%	3.4%	3.7%
	SD	235	1.4	3.2	3.4

^ Groupings done using Fisher's LSD, 95% confidence level

Protecting against yield robbers





Insecticide

Fungicide

Nutritional

Biological

Baseline Pressure – The Pests We Always Plan For

Pest	How	Biology & Damage
Wireworms (True)	Underground root/seed feeders	 <p>APHID</p> <p>Aphids are most active in cool and moist weather, feeding on plant sap which leads to stunted growth and viral disease transmission. Barley yellow dwarf virus is an aphid-transmitted virus prominent in PNW cereal crops.</p>
Aphids - English grain aphid - Russian wheat aphid - Bird cherry-oat aphid - Rose-grass aphid - Greenbug	Sap-suckers	 <p>WIREWORM</p> <p>Wireworms are the larval stage of click beetles. Prevalent in the PNW and largely untreated, the wireworm feeds on the crop's root system causing stunted growth, reduced plant vigor, and significant yield loss.</p>
Seed Corn Maggots		 <p>ARMYWORM</p> <p>Armyworms are moth caterpillars with a distinct yellow, white, and brown stripe along the body. They feed on small grain crops causing damage by defoliating plants, or removing their leaves prematurely, and in some cases, by damaging seeds. Armyworms have been known to cause up to 35% yield losses in spring wheat.</p>
Pea Aphid	Sap-suckers	 <p>CUTWORM</p> <p>Cutworms are the caterpillar stage of multiple moths known to cut down young plants as they feed on stems resulting bare areas and patches of plants that appear cut or clipped. Seedlings are especially susceptible to cutworm feeding.</p>
Pea Leaf Weevil	Nodule-destroyers	
Fall Armyworm & Cutworms	Night-feeding	

The Pests We Miss When We Assume Too Much

Pest	How	Biology & Damage
Grasshoppers	Surface chewers	
Winter Grain Mite & Brown Wheat Mite	Sap-suckers	
Cereal Leaf Beetle (CLB)	Leaf skeletonizers	
Hessian Fly	Leaf sheath borers	
Wheat Stem Saw fly	Leaf sheath borers	
False Wireworms	Underground root/ seed feeders Surface chewers	
True Armyworm	Crown/stem cutters	

in warm, wet fall or early spring in rain-soaked wheat

Insecticide Toolbox

4A Neonicotinoids

Thiamethoxam

Cruiser

Legend

Imidacloprid

Resonate

Startup IMIDA

Clothianidin

Nipsit Inside

30 Isoxazolines & Meta-diamides

Broflanilide

Teraxxa

Isocycloseram

Equento

28 Diamides

Chlorantraniliprole

Lumivia

Equento in Pinto Beans | Jerome, ID

Seed-Applied Treatments in Dry Beans | Jerome, ID

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W irew om Seed Treatm ents on W interW heat | LaCrosse, W A
 SY Assure Planted 10/10/2024 | @ 750K seed/ac | No Starter

Class	Yield [^] (bu/a)	Spring Vigor (score, 1-9)
VF Base + (7.5 g Isocycloseram + 20 g Thiamethoxam)	68	a 2.0
VF Base + 7.5 g Isocycloseram + 20 g Thiamethoxam	68	a 2.3
Teraxxa F4 + Clothianidin	67	a 2.3
VF Base + 5 g Isocycloseram + 20 g Thiamethoxam	66	ab 3.3
DE+V	54	c 3.7
	64.5	Avg 2.6
	3.4%	CV
	2.22	SD 1.00



M McGREGOR

Dead Tiller Due to Wireworms

History of diseases or insects or weeds...

The soil is saturated... (or dry, moisture extremes)

The springs are cold... (or hot, temp extremes)

Planting early... (or late, solar extremes)

Emergence slowed... (or fast, hormonal extremes)

Use of fertilizers... (or conventional, fertility extremes)

Seed treatments matters more than you think.

Protect: Against Biotic Stresses w/
Multiple MOA Insecticides

Defend: Against Abiotic Stresses w/
SeedStart

Insecticide

Fungicide

Nutritional

Biological



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